

# INTERVISION – MARKETS & TRADING

## CONTINUOUS PROFESSIONAL DEVELOPMENT VIA LIVE SESSIONS + CHAT

Members of this service can attend interactive weekly sessions, while having ongoing access to the members-only community (chat room). In both cases your questions are answered and your cases are handled (if desirable, anonymously). In addition, cross-learn from the input by others in the portal. This service supplements or can be used instead of our self-study solutions.

### Enhancing performance – Cross-learn & network

This service allows you to learn from the responses you get, but also from the answers to questions raised by others. Meet your colleagues on this platform, as well as your peers working for other employers.

#### Who ?

It concerns sessions for members-only, open to everyone with a licence to the Wizard. Suitable for professionals in (or relating to) the commodity & energy markets, including, but certainly not limited to, juniors, or even new recruits.

#### When ?

Weekly, on Monday 10:00-11:00 (CET).

#### What ?

Consult the Wizard to improve your understanding of work-related aspects, to cope with sudden challenges that you encounter at work, to handle cases arising at work, to master practical application and, thus, to develop competences.

#### Where & how ?

Live mentoring, via online portal, as well as app,, including members-only chatroom.

#### Your industry community

Meet your peers and cross-learn. Chat during the week in the group, or consult our Wizard, while information, documentation & other materials are shared.

#### Learning organisations

Learning is not the goal itself, but the tool to achieve one's targets.

This service supports continuous professional development (CPD). Address the challenges you encounter at work every single week, or even ongoing, bringing you a real-time training-on-the-job. Our expert constantly provides assistance, amongst others, by helping out with concepts, processes & terminology.

## ADDED VALUE PRACTICAL APPLICATION

## **BLEND-LEARNING COST-EFFECTIVE & TIME-EFFICIENT**

Self-study requires discipline and self-control. Instead, some professionals rather appreciate guidance, via expert mentoring. Our blended-learning approach combines access to our (self-study) learning platform and simulation platform (learning at your own pace and in your own time, based on your own preferences) and being able to raise questions and addressing practical cases. Being mentored allows for application and optimises competences. After all, at work you face daily practices, with actual processes and activities. Hence, your tasks cannot be performed on the basis of theory.

## **COMMUNITY MEET YOUR PEERS**

The Wizard shares knowledge, in the live sessions & in the chatroom. Exchange thoughts with, and learn from, your peers in the commodity & energy markets.

## **SELECT YOUR TOPICS THEMES IN SCOPE**

The Weekly Wizard will address your questions/cases in the following fields (every week you can select whatever you want to discuss/have discussed):

- Markets: Market structures and market working
- Products: Metals, softs, fossil fuels, electricity & supply contracts
- Pricing: Price drivers, price formation and price-indexation
- Trading: Commodities & energy; physical & financial trading
- Risk: Risk management of positions & portfolios
- Hedging: Hedging strategies and hedging tools
- Derivatives: Futures, options & swaps
- Positions: Asset management and portfolio optimisation
- Strategies: Asset-backed trading and proprietary trading
- Flexibility: Outright, embedded & real options
- Contracting: Master agreements, supply contracts
- Trade ops: Clearing, settlement, collateralisation, margining

# **ENTRIMA FOR PROFESSIONALS**

**LIVE-TUTORING KNOWLEDGE SHARING** (SEASON: 2025)

Each weekly meeting starts with a 15-minute lecture on a dedicated topic. This may be considered stand-alone, or used as kick-start for discussion and Q&A. Otherwise, you raise questions in any other indicated field, across all weeks.

1 Jan:	– (no session)	30 Jun:	Price volatility
6 Jan:	Price formation - order book	7 Jul:	Price correlation
13 Jan:	Derivative contracts	14 Jul:	Coal markets & trading
20 Jan:	Supply contracts	21 Jul:	Options
27 Jan:	Funding liquidity – Capital	28 Jul:	Electricity value chain
3 Feb:	Hedging	4 Aug:	Asset management
10 Feb:	Market liquidity	11 Aug:	Flexibility (in contracts)
17 Feb:	Global commodity markets	18 Aug:	Flexibility (in phys. assets)
24 Feb:	Price-indexation	25 Aug:	Portfolio management
3 Mar:	Risk management	1 Sep:	Spreads & spread trading
10 Mar:	Natural gas & LNG	8 Sep:	Front, mid & back office
17 Mar:	Forward - spot - balancing	15 Sep:	Settlement
24 Mar:	Continuous trade vs. auction	22 Sep:	Carbon markets
31 Mar:	Crude oil & refinery products	29 Sep:	Clearing
7 Apr:	Bilateral deals & OTC markets	6 Oct:	Price reporting agencies
14 Apr:	Exchange-trading	13 Oct:	Clean energy policy
21 Apr:	– (no session)	20 Oct:	Transactional data
28 Apr:	Counterparty (credit) risk	27 Oct:	Cash settlement
5 May:	Brokerage services	3 Nov:	Position limits
12 May:	Industry bodies & their role	10 Nov:	Value at risk
19 May:	Master agreements	17 Nov:	Deal confirmation
26 May:	Storage capacity	24 Nov:	Sustainability
2 Jun:	Agro markets & bio-energy	1 Dec:	Reserves & production
9 Jun:	– (no session)	8 Dec:	Renewables
16 Jun:	Fundamental price drivers	15 Dec:	The substitution-effect
23 Jun:	Transport capacity & freight	22 Dec:	– (no session)

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