

ADVISORY SERVICES – CONSULTANCY

Entrima provides Advisory services to Organisations and Professionals in the Commodity & Energy Markets.

Target Groups

We serve, amongst others, producers and consumers, plus parties with market access, including their trading, control and support functions, as well as parties surrounding them, including brokerage firms, exchanges, banks and regulators.

Valuation & Modelling

Our clients have consulted us on the valuation of derivatives positions, including options, as well as to price and model flexibility or optionality.

Business, Control & Support Functions

Parties with a trading function need market access, plus effective control functions and support functions. We help organisations to arrange broker agreements and exchange membership, setup master agreements for bilateral deal-making, to organise credit support, to perform vendor selection for trading & risk management systems or surveillance systems, to define mandates, to develop & implement limit structures, organise reporting, quantify risk, to develop hedging strategies, to solve physical & financial challenges with forwards, futures or swaps, and to monetise & capitalise on the flexibility in the portfolio.

Learning & Development

We develop & maintain your corporate academy, a roadmap for learning, and continuous professional development. Next, we assess potential recruits and we develop learning journeys & study materials.

Risk Management

We assist organisations with risk identification, risk assessment and risk control. We have advised on risk quantification methodologies & parameters, as well as combining scenario and sensitivity analysis.

Our Fields of Expertise

Our proficiencies are in market structures & market working, supply contracts & derivative contracts, price drivers, price formation & price-indexation, physical & financial trading, market risk, counterparty risk & liquidity risk (management), hedging strategies & tools (incl. forwards, futures, options & swaps), deal confirmations, collateral, clearing, margining, settlement, asset-backed trading & prop deals, outright, embedded & real options, inside information, insider trading, market manipulation, trade compliance & trade surveillance.

Trade Compliance & Surveillance

To manage reputational risk and assure compliance, we develop trade compliancy frameworks, and code of conduct, while we also support the prevention & detection of market abuse.

Portfolio Management & Hedging Strategies

We help companies effectively manage their exposures, for instance, by the application of hedging tools and how to do it.

Platforms, products & indices

We have contributed to the setup of a trading venue, the composition of a trading platform, product development and index creation.

INTERPRETATION & APPLICATION